Case Study:

for



STAPLES

Challenge:

How to profile **Staples** nationwide

Solution:

One nationally syndicated feature story

Results:

2,358 placements

EDUCATION

Lady Gaga Stars in New PSA to Support **Education and Inspire Positive Classrooms**

(NU) - Students today face not only academic challenges, but also the emotional challenges of stress brought on by negative classroom environments, according to data from a recent survey by the Sesame Workshop. In the survey, 86 percent of teachers and 70 percent of parents reported worrying that "the world is an unkind place for children." for children.

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In addition, teachers face financial challenges to making their classrooms places where students can succeed.

Data from the Education Market Association show that nearly all public school teachers (99.5 percent) dip into their own money to purchase classroom supplies, and many of them spend as much as \$400 per year on basic items.

To help ease the burden on teachers and foster an atmosphere of kindness and tolerance in the classroom, Staples, Inc., is partnering with music icon Lady Gaga to create a series of public service are nouncements.

regard a series of public service announcements.

The public service campaign includes 15-, 30- and 60-second TV and radio spots in which Lady Gaga encourages positive behavior and attitudes, as well as support for students and teachers in reaching their educational goals.

The PSAs also highlight two charities: DonorsChoose.org, which allows individuals to contribute to more than 25,000 classroom projects for teachers across the country; and the Born This Way Foundation, a nonprofit organization founded by Lady Gaga



and her mother, Cynthia Germanotta, to support and empower children, teens, and young adults. As part of its mission to support education, Staples announced donations of \$1 million each to DonorsChoose.org and the Born This Way Foundation.

"I want kids to love themselves, fearlessly," Lady Gaga says in a video on the StaplesforStudents.org website.

The lack of basic school supplies is a chronic problem that canget in the way of children's learning and achieving their goals, she adds.

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For more information about the campaign and fundraising activities, visit StaplesforStudents.org. Visitors to the site have the opportunity to enter a sweepstakes and win a trip for two to Las Vegas to meet Lady Gaga and see her in concert as part of her 2017 Lady Gaga Joanne tour. Five winners will receive the travel and concert package, and a grand prize winner also receives a \$50,000 scholarship, courtesy of Staples.

108,996,965 Audience Reach placements

\$1,307,963.58 Ad Equivalency Value

Downloadable Excel placement reports with proof image for every placement

1st 22 of 2,200+ placements:

Anchorage Daily News, AK Worcester Telegram, MA Billings Gazette, MT Idaho Statesman, ID Kansas City Star, KS Las Vegas News, NV Mercury News, CA Madison.com, WI The Advocate Online, LA WAVE 3 Louisville, KY Buffalo News, NY

FOX 8 New Orleans, LA WMTJ 4 Milwaukee, WI KFMB 8 San Diego, CA Northwest Indiana Times, IN Pittsburgh Post Gazette, PA Providence Journal, RI St. Louis Post Dispatch, MO Minneapolis Star Tribune, MN The Arizona Republic, AZ Tuscon.com. AZ El Paso Times, TX